

**2016 C 300**

VIN TBD

<b>MSRP</b>	\$50,155.00
Discount	\$7,036.00
Dealer Fee	\$725.00
Acquisition Fee	\$0.00

**Base Cap Cost** \$43,844.00

**Additional Lease Costs/Credits**

<b>Trade In Value</b>	\$0.00
Payoff	\$0
Trade Equity	\$0

**Gross Capitalized Cost** 43,844.00

**Capitalized Cost Reductions**

Cash Down (Deposit)	\$2,798
<b>Net Capitalized Cost</b>	<b>\$41,046</b>

<b>Residual Percentage</b>	64%
Residual Value	\$32,099
Money Factor	0.00154
APR	3.7%
Term of Lease	39
Sales Tax	9.80%

**Calculation of Lease Cost**

Depreciation	\$8,946.68
Finance or Rent Charge	\$4,393.09
Sales Tax on Lease	\$1,307.30
<b>Total Lease Cost</b>	<b>\$14,647.07</b>

**Calculation of Monthly Lease Payment**

Monthly Lease Payment	\$342.05
Sales Tax on Lease Payment	\$33.52
<b>Total Monthly Lease Payment</b>	<b>\$375.57</b>

**Due At Signing**

Dealer Fee	\$0.00
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Sheet1

Acquisition Fee	\$0.00
Doc Fee	\$150.00
Upfront Taxes???	\$274.22
License & Title Fees	\$400.00
1 <sup>st</sup> Month's Rent & Tax	\$375.57
<b>Total Due At Signing</b>	<b>\$1,199.79</b>
Plus Cash (Cap Cost Reduction)	\$2,798.12
<b>Total Due At Signing</b>	<b>\$3,997.91</b>

Dealer Quoted Payment	\$377.66
Calculated Payment	\$375.57
Discrepancy (Monthly)	\$2.09
<b>Discrepancy Life Of Loan</b>	<b>\$81.67</b>