

2016 C300

MAE2020

455

MSRP	\$51,500.00
Discount	\$7,000.00
Dealer Fee	\$0.00
Acquisition Fee	\$0.00

Base Cap Cost \$44,500.00

Trade In Value	\$0.00
Payoff	\$0
Trade Equity	\$0

Gross Capitalized Cost 44,500.00

Capitalized Cost Reductions

Cash Down (Deposit)	\$-
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Net Capitalized Cost \$44,500

Residual Percentage	64%
Residual Value	\$32,960
Money Factor	0.00154
APR	3.7%
Term of Lease	39
Sales Tax	3.00%

Calculation of Lease Cost

Depreciation	\$11,540.00
Finance or Rent Charge	\$4,652.25
Sales Tax on Lease	\$485.77

Total Lease Cost \$16,678.02

Calculation of Monthly Lease Payment

Monthly Lease Payment	\$415.19
Sales Tax on Lease Payment	\$12.46

Total Monthly Lease Payment \$427.64

Due At Signing

Dealer Fee	\$349.00
Acquisition Fee	\$795.00
1 st Month's Rent & Tax	\$427.64

Total Due At Signing

\$1,571.64

Variance Analysis

Dealer's Payment Figure

\$455.00

Your Payment Figure

\$427.64

Variance(Monthly)

\$27.36

Variance (Life of Loan)

\$1,066.98

Sheet1

Add data to highlighted cells only. Other cells will calculate automatically.

← Enter the fees here if you want them financed into the deal.
(Enter them down below in Due At Signing to pay them up front)

← This can be negative, which will be added to the amount financed
or positive, which reduces the amount financed.

← A Cap Cost Reduction is any money you put down to lower your payment
← You can put down additional cash to reduce the amount financed and
lower your monthly payment, use cash for Due At Signing, or both.
← Total amount being financed.

← Amount you can buy the car for at lease end.

← If you've entered these up top already, leave these fee fields blank.
If you want to pay the fees up front, enter them here and not up top.

Sheet1

← Your “out the door” amount due on delivery.

← Should be within a couple of dollars. Overages need to be investigated
← Look for a number close to this amount either being added to the cost of the deal, or being incorrectly deducted from your credits on the deal, such as your trade equity, or the discount off MSRP.