Dealer Ordering Guide

PRELIMINARY.
DOCUMENT SUBJECT TO
CHANGE.



Mercedes-Benz MY17 E-Class Sedan (W213)

An important note about this Guide:

The information presented in this guide is based on the <u>most current information available</u> and is intended for internal use only. Mercedes-Benz reserves the right to make changes at any time, without notice, to colors, materials, equipment, special specifications and models. Pricing may not yet be finalized for some models or options.

Due to variances among monitors and printers the colors that appear on your screen and printouts may not be exact.

For illustrative purposes, some images may show vehicles with European Specification.

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Revision	History
Date	Changes
03/10/16	Initial release
03/11/16	Removed SiriusXM® Radio w/ Free Trial Period from standalone option
	Modified Premium P01 Package
04/13/16	464 – 12.3" Widescreen Instrument Cluster now available as Stand-Alone Option (no longer SPC option)
	PAF - Acoustic - Comfort Package available as Stand-Alone Option (no longer SPC option)
	322 - Sport Wheel Package now available
	235 - PARKTRONIC w/Active Parking Assist renamed to Parking Pilot
	501 - 360° Surround View Camera renamed to Surround View System
	P20 – Speed Limit Assist renamed to Speed Limit Pilot (NEW: automatic adoption of detected speed limits)
04/15/16	Updated designo Packages (P62 & P87)
04/19/16	Delayed availability: <i>designo</i> Packages (P62 & P87), Luxury Package (167)
04/20/16	P62 & P87 - designo Packages now available
	Updated Specifications - Trunk size
	Modified Stand-Alone Options
04/22/16	Modified Competitive Advantages
04/29/16	Modified MB Accessories Program (00A- Illuminated Star)
05/04/16	Delayed availability: Head-Up Display New Q03 Pkg (Premium 3 w/o Head-Up Display)
05/16/16	Modified Specification: Comparison - E350 MY16

MY17 E-Class Sedan

Revision History

Revision instory				
Date	Changes			
06/07/16	Delayed availability: Car-to-X Communication			
06/10/16	Modified Specification: Acceleration for E350 MY16/E300 & E300 4M			
06/17/16	Updated DOG to correspond to Monroney Label Edits to Package Structures and Completed DOG Pricing			
06/21/16	167 - Luxury Package now available321 - Sport Package now included in Option Packages			
	608 – Adaptive Highbeam Assist now available as Stand-Alone Option			
	811 - Burmester® High End 3D Surround Sound System now available (only w/P01/P02/ P03 or Q03 Package)			
	Updated Premium Package Pricing: P02/P03 & Q03 Package			
	Limited availability: Head-Up Display in P03 Premium Package			
	Updated Specifications - Fuel Economy & Curb Weight			
06/22/16	Updated Curb Weight on Specs. of E300 & E3004M			
	234 - Blind Spot Assist available as Stand-Alone Option			
06/23/16	536 - SiriusXM® Radio w/ Free Trial Period only available in Premium Packages (P01/P02/P03 or Q03) or as a stand-alone option			
07/13/16	Delayed availability: Rear Safety Package (325)			
07/20/16	Updated Information on COMAND® Navigation: NFC pairing to headunit is not standard – must have Premium P01 Package			
07/27/16	Updated Stand-alone options: Heated and Ventilated Front Seats (401) (only w/ P02/ P03 or Q03 & Leather or Nappa Leather upholstery)			
08/26/2016	Addition of the Mercedes AMG E43			

Revision History

Date	Changes
09/01/16	Updated estimated pricing for E43
09/09/16	Updated MSRP pricing for E43

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Mercedes-AMG:

- What's new in MY 17
- Standard Equipment
- Paints
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- <u>Trims</u>
- <u>Wh</u>eels
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Models

	Engine	Power	Torque	MSRP	Launch
E300 (213.048)	2.0L Inline-4 Turbo Engine	241 @ 5,500	273 @ 1,300- 4,000	\$52,150	Summer 2016
E300 4M (213.049)	2.0L Inline-4 Turbo Engine	241 @ 5,500	273 @ 1,300- 4,000	\$54,650	Summer 2016
AMG E43 (213.064)	AMG-enhanced 3.0L V6 Biturbo Engine	396 @ 6,100	384 @ 2,500- 5,000	\$72,400	Winter 2016

Specifications

	E300	E300 4MATIC	AMG E43
Engine Configuration	2.0L Inline-4 Turbo	2.0L Inline-4 Turbo	AMG-enhanced 3.0L V6 Bitburbo
Power (hp)	241	241	396
Torque (lb-ft)	273	273	384
Displacement (cc)	1,991	1,991	2,996
Acceleration 0-60mph (sec)	6.2 sec (est.)	6.3 sec (est)	4.5 sec (est)
Fuel Economy (Cty/Hwy)	22 mpg / 30 mpg	22 mpg / 29 mpg	TBD
Top Speed (mph)	130	130	130 (electronically limited)
Fuel Requirement (Octane)	91	91	91
# Valves per cylinder	4	4	4
Compression	9.8:1	9.8:1	10.7:1
Transmission	9G-TRONIC Auto.	9G-TRONIC Auto.	AMG-enhanced 9G-TRONIC
Transmission Speeds	9	9	9
Drive Configuration	Rear-Wheel Drive	All-Wheel Drive	AMG Performance 4MATIC All-Wheel Drive
Standard Front Wheel (Sport)	8 J x 18	8 J x 18	8 J x 19
Standard Rear Wheel (Sport)	8 J x 18	8 J x 18	9 J x 19
Standard Front Tire Size (Sport)	245/45 R18	245/45 R18	245/40 ZR 19
Standard Rear Tire Size (Sport)	245/45 R18	245/45 R18	275/35 ZR19
Standard Tire Type	All Season	All Season	All Season
Fuel Tank Size (gallons)	17.4	17.4	23.8
Trunk Size (cubic feet)	13.1	13.1	13.1
Curb Weight (lbs)	3,792	3,891	4,145
Vehicle Length (in.)	193.8	193.8	194.6
Vehicle Width (in.) – including mirrors	81.3	81.3	81.3
Vehicle Height (in.)	57.8	57.8	57.0
Wheelbase	115.7	115.7	115.7
Track Width Front/Rear (in.)	tbd	tbd	tbd



E300, E300 4MATIC Ordering Guide

What's new: MY17 Overview

Exterior

All-new exterior design

Interior

All-new interior design

Standard Equipment

- 9G-TRONIC Automatic Transmission
- 12.3" high-resolution COMAND® Display
- Active Brake Assist*
- Ambient Lighting (64 colors)
- ATTENTION ASSIST®
- Auto Dimming Driver/ Rearview Mirrors
- Car-to-X Communication (delayed availability)
- COMAND® Navigation w/ Map Updates & Live Traffic included for 3 years
- Crosswind Assist
- DYNAMIC SELECT
- KEYLESS-START
- Power Adjustable Front Seats w/Lumbar Adjust. and 3-position Memory
- Power Folding Mirrors
- Power Tilt / Sliding Sunroof
- PRE-SAFE®
- PRE-SAFE® Sound
- Split Folding Rear Seats (40/20/40)
- Touch Control Buttons on newly designed steering wheel
- Touchpad w/ COMAND® Controller

What's new: MY17 Overview

Optional Equipment

- New Premium Package Structure
- New Enhanced Safety Systems within Driver Assistance Package Plus
- DRIVE PILOT including the following features:
 - Distance Pilot DISTRONIC
 - Steering Pilot
 - Active Emergency Stop Assist
 - Active Lane Change Assist
 - Speed Limit Pilot
- PRE-SAFE® Impulse Side
- Active Brake Assist w/Cross Traffic Function
- AIR BODY CONTROL Air Suspension
- Head-Up Display
- Rear Safety Package
- Warmth and Comfort Package

Paints

- Addition of Piedmont Green Metallic
- Addition of designo Selenite Grey Magno

Upholsteries

- New color options
- New designo upholstery packages

Trims

- Addition of Brown Ash Wood
- Addition of designo Black Piano Lacquer Flowing Lines Wood
- Addition of designo Magnolia Flowing Lines Wood

Wheels

New 17", 18" and 19" wheel designs

What's new: Premium Package Structure w/ New Optional Equipment

- MY 16 -

Premium 1 Package

- Rearview camera
- Ventilated Front Seats
- Harman/Kardon® Sound System
- Heated Front Seats
- Powered Rear Window Sunshade
- SiriusXM® Radio w/ Free Trial Period
- Navigation Map Updates For 3 Years
- 7" COMAND® w/ Navigation
- Power Folding Mirrors
- Split-Folding Rear Seats

Std on MY17

■ MSRP \$4,180



- MY 17 -

Premium 1 Package

- Rearview camera
- Heated Front Seats
- Parking Pilot
- NFC Wireless Charging
- KEYLESS-GO® Comfort Pkg
- Blind Spot Assist
- Burmester® Surround
 Sound

New

- SiriusXM® Radio w/ Free Trial Period
- MSRP \$3,950*

Premium 2 Package

- Lighting Package
- Active Multicontour Seat Pkg
- Air Balance
- Power Rear Window Sunshade
- MSRP \$7,650*

Premium 3 Package

- Surround View System
- Driver Assistance Pkg Plus
- Head-Up Display
- MSRP \$11,250*

What's new: Sport Wheel Package (322)

\$650

Optional on Sport only



The Sport Wheel Package includes:

- Perforated front brake discs & front brake calipers w/ "MB" lettering (U29)
- Black headliner (51U)
- Wheel choice of:
 - 18" AMG 5-Spoke Wheels (RQR)
 - 19" AMG Twin 5-Spoke Wheels (RTK)* (+\$500)



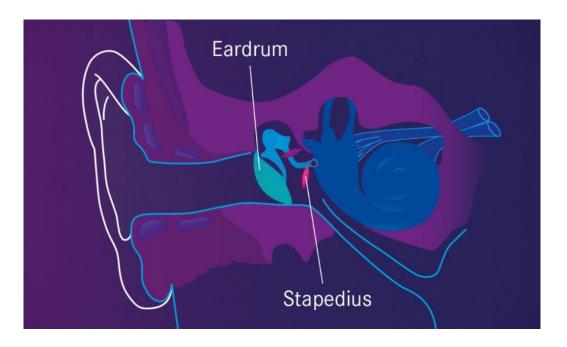
RQR



RTK*

What's new: PRE-SAFE® Sound

Standard on all E-Class models



Part of PRE-SAFE, PRE-SAFE Sound is an acoustic occupant preconditioning system which can reduce the effects of the noise from an accident on the occupants hearing.

- When the PRE-SAFE system recognizes a certain dangerous situation, the onboard sound system plays a brief rushing sound, also known as 'Pink Noise', to precondition the hearing
- The natural reflex mechanism of the stapedius muscle enables the inner ear to rapidly prepare for the accident-induced high pressure sound
- Up to 40% reduction of noise exposure impact

What's new: 531 - COMAND® Navigation (NTG 5.5)

Standard on all E-Class models

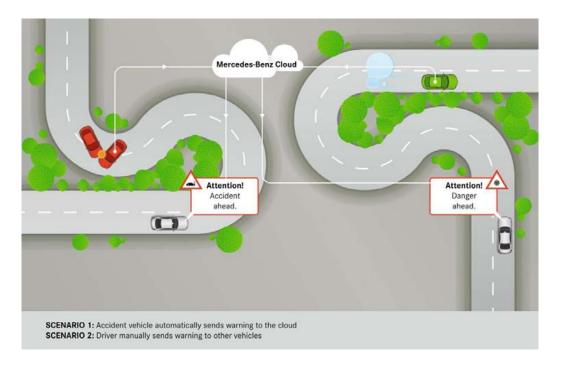


The COMAND® system at a glance:

- High-resolution 12.3-inch display
- Fast HDD navigation with 3D maps
- Map Updates & Live Traffic Included for 3 years
- WiFi hotspot provides 4G-LTE internet connection
- Smartphone Integration with Apple CarPlay™ & Android Auto
- Bluetooth hands-free and audio streaming
- Voice-operated control system
- Car-to-X Communication → Delayed availability

What's new: Car-to-X Communication Delayed Availability

Standard on all E-Class models



- Exchange of information with other vehicles in the surrounding area (now only from new E-Cass to new E-Class) for:
 - Break-downs
 - Accidents
 - Hazardous weather (ice, fog, rain, snow, etc.)
- Driver can also send a warning manually
- Warning according to situation:
 - Icon on navigation display
 - Instrument cluster
 - Voice output

What's new: Touch Control Buttons

Standard on all E-Class models



The new E-Class introduces the all new concept of Touch Control Buttons on the 3-spoke steering wheel to operate the instrument cluster and the headunit by horizontal and vertical swiping movements of the finger. The main focus is to keep the customer's hands on the steering wheel and eyes on the road.

- The instrument cluster display is operated by the left Touch Control Button
- The headunit (incl. navigation) is operated by the right Touch Control Button

What's new: 448 - Touchpad

Standard on all E-Class



The functions of COMAND® navigation can be controlled intuitively via the innovative touchpad, using single or multi-finger gestures (multi-touch).

- Touchpad approx. 2.56 x 1.77 inches in size
- Additional full-fledged input option supplementing the COMAND® Controller, Touch Control Buttons on the steering wheel and voice control
- Recognizes single and multi-finger gestures (multi-touch), swiping movements and zoom gestures achieved by spreading the fingers or pinching them together
- Innovative handwriting recognition feature: Users are able to input letters, special characters and numbers in their normal handwriting, in any language available in the headunit
- 3 buttons located on the touchpad allow fast and direct operation of important functions
- Clear haptic feedback when using the touchpad or keys

What's new: 897 - NFC Wireless Charging

Optional on all E-Class, included in Premium Package P01



- Pairing to the headunit via NFC
- Wireless charging of smartphones that support the Qi standard
 - For charging, place the smartphone in the front storage compartment in the center console
 - Storage compartment designed for mobile phones with a screen diagonal of up to 6 inches

What's new: 463 - Head-Up Display *Limited availability*

Optional on all E-Class, included in Premium Package P03



The Head-Up Display at a glance:

- Key driver information at a glance (e.g. navigation tips, incoming calls, speed, settings for cruise control, assistance system messages) without the driver having to take their eyes off the road
- Projection of a virtual image measuring approx. 8.3 x 2.8 inches into the driver's field of vision, which appears to float around 78.7 inches in front
- Presentation of information in high-resolution and in color, making it clearly legible even on sunny days and at night
- Height position of the image, brightness and displayed content can be changed individually via a menu in the instrument cluster

What's new: B59 - DYNAMIC SELECT

Standard on all E-Class



At a touch of the DYNAMIC SELECT selector, drivers can choose between comfortable, sporty, particularly sporty, and efficient driving styles, or even their own individually defined style. Parameters such as the engine, transmission and steering characteristics are adjusted according to the selected drive mode.

Choice of up to 5 different driving programs:

- 1. Comfort "C" standard setting: well-balanced and fuel-efficient
- 2. Eco "E" mode: for keeping fuel consumption as low as possible
- 3. Sport "S" mode: added agility and dynamism due to direct steering characteristics sporty, taut suspension tuning, spontaneous throttle response and modified shift points
- 4. Sport+ "S+" mode: even sportier performance, the suspension (in conjunction with AIR BODY CONTROL air suspension) and drive system have an even more dynamic setup
- 5. Individual mode: individual parameters can be varied as required, using the Controller and the configuration menu in the headunit

What's new: 421 – 9G-TRONIC Automatic Transmission

Standard on all E-Class



9G-TRONIC - faster, smoother, more efficient

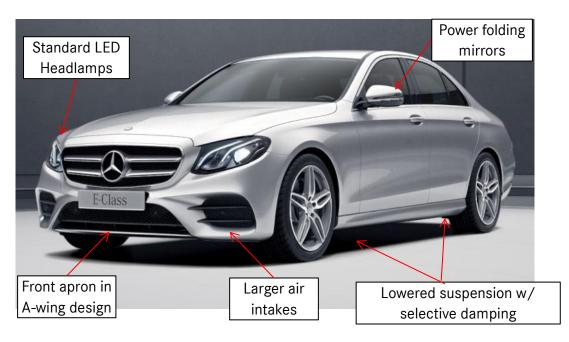
Featuring nine forward gears, this automatic transmission takes efficiency, comfort and dynamism to a completely new level. It is the new generation 9-speed automatic transmission with hydrodynamic torque converter in the premium segment. The larger ratio range allows a reduction in engine speed. Performance remains excellent while ride comfort is enhanced and noise levels are reduced. The reduced intervals between the gears lead to faster gear changes and enhanced spontaneity and agility. At the same time, the 9G-TRONIC transmission impresses with smooth, barely perceptible gear shifting like that of a continuously variable transmission. As the 9G-TRONIC transmission is able to skip individual gears, multiple downshifts are possible for fast and powerful sprints.

What's new: Exterior Comparison E-Class MY16 (W212) vs New E-Class MY17 (W213) - Sport

E-Class MY 2016 Exterior



New E-Class MY 2017 Exterior



What's new: Exterior Comparison E-Class MY 16 (W212) vs New E-Class MY 17 (W213) - Sport

E-Class MY 2016 Exterior





design

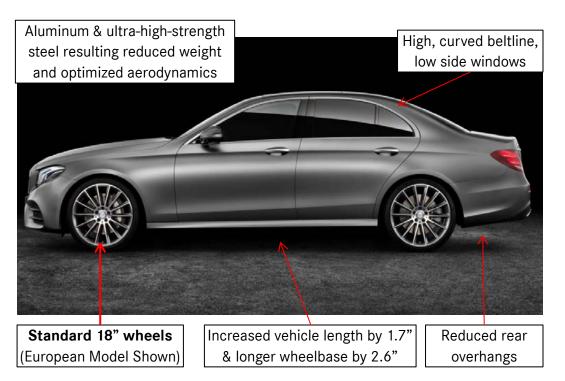
powerful, stretched body

What's new: Exterior Comparison E-Class MY16 (W212) vs New E-Class MY17 (W213) - Sport

E-Class MY 2016 Exterior



New E-Class MY 2017 Exterior



What's new: Exterior Comparison E-Class MY16 (W212) vs New E-Class MY17 (W213) - Luxury

E-Class MY 2016 Exterior



New E-Class MY 2017 Exterior



Redesigned front bumper w/ chrome trim elements

What's new: Exterior Comparison E-Class MY16 (W212) vs New E-Class MY17 (W213) - Luxury

E-Class MY 2016 Exterior

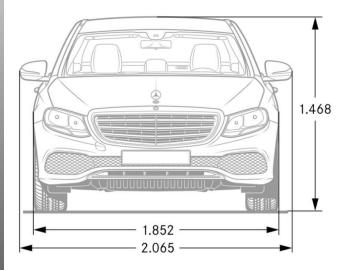


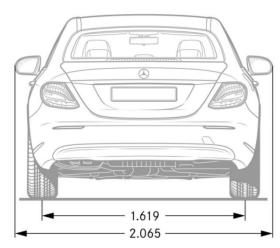
New E-Class MY 2017 Exterior

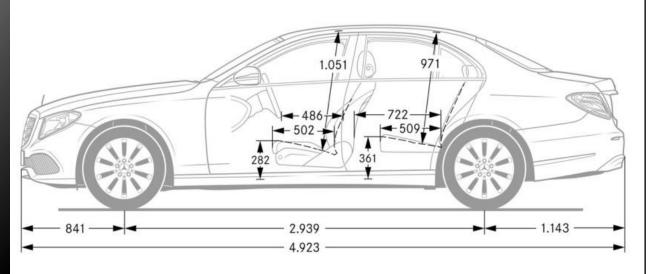


MY17 E-Class Sedan

What's new: Specifications*





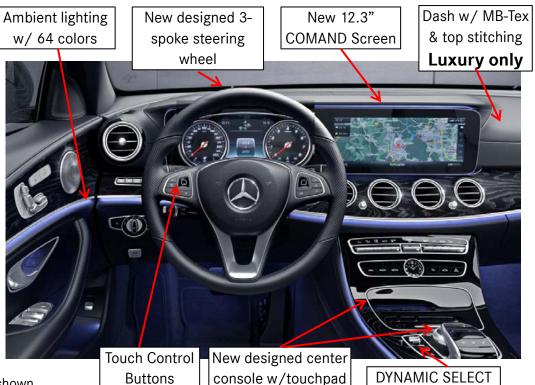


What's new: Interior Comparison E-Class MY16 (W212) vs New E-Class MY17 (W213)

E-Class MY 2016 Interior



New E-Class MY 2017 Interior*



Standard Equipment Highlights

Performance/Handling

- 9G-TRONIC 9-Speed Automatic Transmission
- 2.0L Inline-4 Turbo Engine (241 hp, 273 lb-ft)
- DYNAMIC SELECT driving programs

Comfort/Convenience

- Ambient Lighting (64 colors)
- Auto-Dimming Driver-Side and Rearview Mirrors
- Bluetooth® Connectivity
- COMAND® Navigation System
- Garage Door Opener
- KEYLESS-START
- LED Headlamps
- Powered Front Seats w/ 3-Position Memory and 4-way Lumbar Support
- Power Folding Mirrors
- Power Tilt/Sliding Sunroof
- Smartphone Integration with Apple CarPlay[™] & Android Auto
- Split Folding Rear Seats (40/20/40)
- Steering Wheel with Touch Control Buttons
- Touchpad w/ Central Controller
- 12.3" High-Resolution Display
- 5 Years of mbrace® Connect

Safety/Security

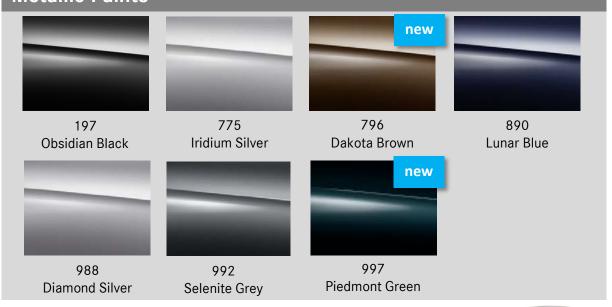
- Active Brake Assist
- ATTENTION ASSIST®
- Car-to-X Communication (Delayed availability)
- Crosswind Assist
- LED Lights
- PRE-SAFE®
- PRE-SAFE® Sound
- Tire Pressure Monitoring System

Paints

Non-metallic Paints



Metallic Paints¹



designo Metallic Paints

Metallic paint with high-quality effect pigments and exclusive color shades



¹Additional charges: \$720 ²Additional charges: \$3,950 ³Additional charges: \$1,515 ⁴Additional charges: \$1,080

Upholsteries

Preliminary pricing subject to change

Standard - Sport

MB-Tex



121 Black Crystal Grey Headliner



124 Nut Brown/Black Black Headliner (image does not reflect black headliner)



125 Macchiato Beige / Black Beige Headliner

Optional - Sport

eather.



201 Black¹ Crystal Grey Headliner



214 Nut Brown/Black¹
Black Headliner
(image does not reflect
black headliner)



215 Macchiato Beige/Black¹ Beige Headliner

¹Additional charge on Sport: \$1,620

51U - Black Headliner

55U - Beige Headliner

58U - Crystal Grey Headliner

Upholsteries

Preliminary pricing subject to change

Standard - Luxury

MB-Tex



131 Black Crystal Grey Headliner



144 Nut Brown/Espresso
Beige Headliner



145 Macchiato Beige / Espresso Beige Headliner

Optional - Luxury

Nappa Leather



801 Black¹ Crystal Grey Headliner



814 Nut Brown / Espresso Brown¹ Beige Headliner



815 Macchiato Beige/ Espresso Brown ¹ Beige Headliner

¹Additional charge on Luxury: \$2,990

⁵¹U - Black Headliner

⁵⁵U - Beige Headliner

⁵⁸U - Crystal Grey Headliner

Upholsteries

Preliminary pricing subject to change

Optional

designo

designo Exclusive Nappa Leathe



961 + P62 Pkg designo Black/ Titanium Grey Pearl¹ Black DINAMICA Headliner \$4,900



975 + P87 Pkg designo Macchiato Beige/Saddle Brown¹ Macchiato Beige DINAMICA Headliner \$4,900

Trims

Preliminary pricing subject to change

H09 - Natural Grain Brown Ash Wood



Standard on Sport N/C on Luxury

736 - Natural Grain Black Ash Wood



Optional on all models N/C

H06- Brown Ash Wood

new



Optional on all models N/C

731 - Burl Walnut Wood



Standard on Luxury N/C on Sport

H16 - designo Black Piano Lacquer Flowing Lines Wood

new



Optional on all models \$1,300

H26 - designo Magnolia Flowing Lines Wood

new



Optional on all models \$1,300

Trims

Preliminary pricing subject to change

739 – Aluminum (SPC*)

Optional on all models Special Order Option Charge (\$250)

Wheels

Preliminary pricing subject to change

E300/ 4M Sport model

Standard



R31 - 5-Spoke R02 & R66 18"

Optional



RQR - AMG 5-Spoke R02 & R66 18" (only i.c.w. Sport wheel pkg)



RTK - AMG Twin 5-Spoke R02 & R66 19" (only i.c.w. Sport wheel pkg) \$500

E300/ 4M Luxury model



R07 - Twin 5-Spoke R02 & R66 17"



R54 - Twin 5-Spoke R02 & R66 18" \$500

Option Packages

Preliminary pricing subject to change

P01 - Premium 1 Package

\$3,950

Requires 810 – Burmester® Surround Sound System (\$850 included in above price) Also available 811 Burmester® High End 3D Surround Sound System for additional \$4,550

- 218 Rearview camera
- 235 Parking Pilot
- 897 NFC Wireless Charging
- 536 SiriusXM® Radio w/ Free Trial Period
- P17 KEYLESS-GO Comfort Pkg code
 - 871 Hands-Free-Access
 - 881 Electric Trunk Closer
 - 889 KEYLESS-GO
- 234 Blind Spot Assist
- 873 Heated Front Seats

P02 - Premium 2 Package

\$7,650

Includes all (P01) Premium 1 Package features plus:

- ■P35 Lighting Package code
 - 640 LED Intelligent Light System
 - 608 Adaptive Highbeam Assist
- 432 Active Multicontour Front Seats Package w/ Massage Feature
 - 902 Rapid Heating Functionality for Front Seats
 - 436 Luxury Front Headrests
- P21 Air Balance Package
- 540 Power Rear-Window Sunshade

P03 – Premium 3 Package

Limited availability

\$11,250

Includes all (P02) Premium 2 Package features plus:

- ■P44 Parking Assist Package code
 - 501 Surround View System
- P20 Driver Assistance Package Plus
- 463 Head-Up Display

NEW: Q03 - Premium 3 Package w/o Head-Up Display

\$10,260

Includes all (P02) Premium 2 Package features plus:

- ■P44 Parking Assist Package code
 - 501 Surround View System
- P20 Driver Assistance Package Plus

MY17 E-Class Sedan

Option Packages (continued)

Preliminary pricing subject to change

321 - Sport Package

N/C

- 677 Lowered Suspension with Selective Damping
- 772 Sport Body Styling
- Mercedes-Benz Star in Radiator Grille
- Wheel:

R31 - 18" 5-Spoke Wheel, All-Season, Run-Flats

167 - Luxury Package

N/C

- 485 Suspension with Selective Damping
- Luxury Radiator Grille w/ Mercedes-Benz Star on Hood
- U09 Dash and Upper Door Trim in MB-Tex and top-stitching

Wheel choice of: - R07 - 17" Twin 5-Spoke Wheel (no-cost), All-Season, Run-Flats

- R54 - 18" Twin 5-Spoke Wheel (+\$500), All-Season, Run-Flats

322 - Sport wheel package (only i.c.w Sport)

\$650

- U29 Perforated front brake discs & front brake calipers w/ 'MB' lettering
- 51U Black headliner
- Sport Wheel choice of: RQR 18" AMG Wheel (no-cost), All-Season, Run-Flats

- RTK - 19" AMG Wheel (+\$500), All-Season, Run-Flats

445 - Warmth and Comfort Package

\$600

Requires Premium Pkg. 2 (P02) OR Premium Pkg. 3 (P03/Q03)

- P68 Warmth and Comfort Package code
- 906 Heated Armrests
- 902 Rapid Heating Functionality for Front Seats
- 443 Heated Steering Wheel
- 431 Galvanized Shift Paddles

Option Packages (continued)

Preliminary pricing subject to change



P62 - designo Titanium Grey Pearl / Black Nappa Leather

\$4,900

- U38 Dashboard in Nappa Leather
- U04 designo floor mats
- 61U designo Black DINAMICA Headliner¹
- P62 designo Package code

Available with all trim choices, requires 961 upholstery code ¹Requires P02 or P03 Premium Package





P87 - designo Macchiato Beige / Saddle Brown Nappa Leather \$4,900

- U38 Dashboard in Nappa Leather
- U04 *designo* floor mats
- 65U designo Macchiato Beige DINAMICA Headliner¹
- P87 *designo* Package code

Available with all trim choices, requires 975 upholstery code ¹Requires P02 or P03 Premium Package



Stand-Alone Options/Special Orders/ Accessories

Preliminary pricing subject to change

Stand-Alone Options		
234	Blind Spot Assist Not available with P01, P02, P03 or Q03 Premium Packages	\$550
218+235	Rearview Camera + Parking Pilot Codes 218 & 235 Not Orderable Separately	\$1,050
2xx	Leather Upholstery Available w/ Sport only	\$1,620
325	Rear Safety Package – <i>Delayed Availability Incl. rear safety package code (P36), rear-side airbags (293) & rear seatbelt airbags (306)</i>	\$650
401	Heated and Ventilated Front Seats Requires P02, P03 or Q03 and Leather (2xx)/ Nappa Leather (8xx) upholstery Not available with heated front seats (873)	\$450
413	Panorama Roof Standard power tilt/ sliding sunroof (414)	\$1,090
443	Heated Steering Wheel	\$250
464	12.3" Widescreen Instrument Cluster Requires P03 Package	\$850
489	AIR BODY CONTROL air suspension	\$1,900
536	SiriusXM® Radio w/ Free Trial Period Not available w/ P01, P02, P03 or Q03 Premium Packages	\$460
608	Adaptive Highbeam Assist Not available with P02/P03 or Q03 Package	\$250
8xx	Nappa Leather Upholstery Available w/ Luxury (167) only	\$2,990
873	Heated Front Seats Not available with 401, P02/P03 Package or 445 Package	\$750
L3D	Wood/Leather Steering Wheel Requires burl walnut wood (731). N/A with 445 Package or heated steering wheel (443)	\$590

Stand-Alone Options/Special Orders/ Accessories

subject to change

Stand-Alone Options		
U80	115V AC Power Outlet	\$115
PAF	Acoustic – Comfort Package Increased Cabin Insulation, Windshield and Side Windows with Acoustic and Heat Absorbing Membrane	\$1,100

Special Order Options (additional charge of \$250)			
313	Rear Door Roller Blinds Includes Code P09 Package Requires P02 or P03/Q03	\$380	
872	Heated Rear Seats Requires one of the following heated front seat options: 873, P01, P02, P03 or 401 and leather (2xx) or nappa leather (8xx) upholstery	\$620	

MB Accessories Program		
00A	Illuminated Star Not available w/ P03 Premium Package or 167 Luxury Package	\$550
068	Wheel Locks	\$150
070	Chrome Door Handle Inserts (Set of 4)	\$100
104	Rear Spoiler	\$350
129	Accessory Styling Package (Rear & Roof Spoiler) Not available w/ 104	\$650
137	Comfort Box	\$300

Visual Equipment Differentiation Headlights

LED Headlamps* (Standard)





- All functions feature LED technology
- Excellent illumination of the road
- Integrated LED daytime running lamps with fiber optic effect
- Projector LED low-beam and reflective LED high-beam technology
- New LED taillamps featuring 72 LEDs
- Low energy consumption
- Color of emitted light more similar to that of daylight
- Much longer bulb life

LED Intelligent Light System* (Included in P02 Premium Package)





All functions of the standard LED headlamps plus:

- Automatic high-beam control by Adaptive Highbeam Assist
- Automatic adaptation of headlamps to weather, lighting and driving conditions for ideal visibility in every situation
- Automatically activated cornering lights
- Active light function for significantly better illumination in bends
- Distinctive look during day and night

Visual Equipment Differentiation Steering Wheels

Preliminary pricing subject to change

L3C - Standard - 3-spoke Multifunction Steering Wheel



- Standard on all models
- The all new 3-spoke steering wheel in nappa leather comes with unique Touch Control Buttons in the control panels on the left and right. The steering wheel is embossed in the center grip area.

L3D - Wood/leather Steering Wheel (requires 731)

\$590



- Optional on all models
- The combination of high-quality leather in the grip area and fine wood inserts at the top and bottom make this steering wheel a visual and tactical highlight.
- Only available with Burl Walnut Wood (731). N/A with heated steering wheel (443).

443 - Heated Steering Wheel

\$250



- Optional on all models
- On cold days, heating of the steering wheel rim very rapidly ensures cozy temperatures of the grip area and thus also warm hands. The switch for turning the heating on and off is positioned right next to the steering wheel.
- N/A with Wood/leather steering wheel (L3D).

Product Highlights: Active Brake Assist (Formerly CPA PLUS)

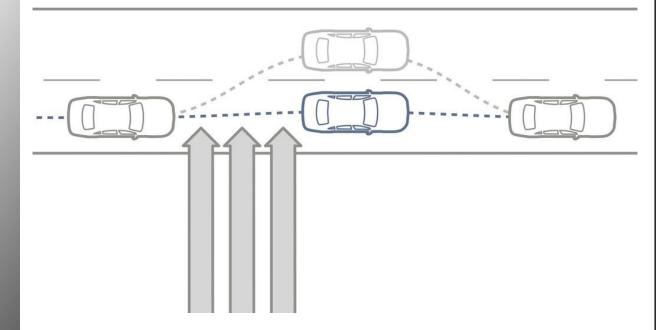
Standard on all models



- Radar-based driving assistance system that can help prevent accidents with vehicles ahead and with crossing pedestrians or mitigate the consequences of accidents
- Combination of proximity warning, collision warning, on-demand braking assistance and autonomous braking function
- Additional audible warning if the distance diminishes rapidly
- If the driver initiates emergency braking if necessary increase in braking pressure by the on-demand braking assistance
- Initiation of autonomous braking if the driver fails to react
- Visual and audible warning plus almost simultaneous emergency braking if an impending collision with a crossing pedestrian is detected

Product Highlights: Crosswind Assist

Standard on all models



- Traditionally, strong gusts of wind may lead to sudden lateral drift of the vehicle
- Crosswind Assist aids the driver by reducing the vehicle's lateral drift substantially in windy driving conditions
- Crosswind Assist is integrated into the ESP® sensor system and enables the timely detection of gusts of crosswind
- Automatic brake intervention on the wheels on the side of the vehicle facing the wind results in a motion which counteracts the crosswind
- Crosswind Assist substantially enhances the driver's sense of control, stability and safety

Product Highlights: AIR BODY CONTROL

Optional on all models



- Multi-chamber air suspension combined with continuously adjustable damping to improve ride comfort and driving dynamics
- Vehicle characteristics can be varied from comfortable through to sporty using DYNAMIC SELECT switch
- "Comfort" and "Sport" settings for a more comfortable or stiffer, sportier setup
- Constant vehicle level irrespective of load thanks to pneumatic allround self-levelling suspension
- Suspension level can be raised for poor surfaces and is automatically lowered at high speeds, helping to reduce aerodynamic drag and further improve handling stability
- Selective luggage compartment lowering not applicable on E300/E300 4M

Product Highlights: Burmester® Surround Sound System



- 13 high-performance speakers precisely configured for the vehicle interior to ensure well-balanced and very dynamic music reproduction
- 9-channel DSP amplifier with a total output of 590 watts (7 x 50 W and 2 x 120 W) for maximum sound quality with very high volume reserves
- Frontbass® technology with woofers integrated into the dash for vibrant bass reproduction
- Combination of digital and analogue filter elements for the unique Burmester® "feel-good sound"
- Sound optimization for the front and rear seats
- Noise compensation (VNC)
- Sound preset: surround function to generate virtual all-round sound
- Support for popular multi-channel formats such as Dolby Digital
 5.1/DTS for example, for true surround sound

Product Highlights: Intelligent Drive - Overview

Optional on all models - Included in P03 Premium Package



"Intelligent Drive" is a gateway to a more autonomous & accident-free driving which increases safety for all drivers on the road. The following lists all features that are available with the all new E-Class:

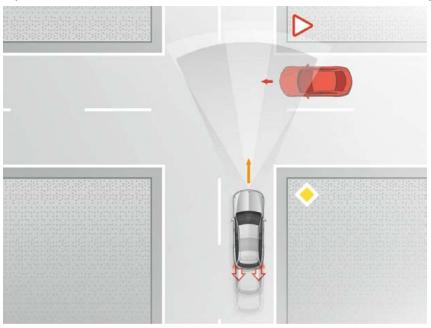
- DRIVE PILOT (includes Distance Pilot DISTRONIC, Steering Pilot, Active Lane Change Assist, Active Emergency Stop Assist, and Speed Limit Pilot)
- Active Brake Assist with Cross-Traffic Function
- Evasive Steering Assist
- PRE-SAFE® PLUS
- PRE-SAFE® Impulse Side
- Active Lane Keeping Assist
- Active Blind Spot Assist

Product Highlights: Intelligent Drive – DRIVE PILOT



- Steering Pilot generates steering torque which helps the driver to keep the vehicle in the center of its lane (straight roads and slight bends), taking its guidance from vehicles ahead and road lane markings
- Active Lane Change Assist helps the driver with changing lanes by means of steering torque when the driver initiates the change by activating the turn indicator and the system does not detect another vehicle in the adjacent lane
- Extended tolerance for the hands-off warning of Steering Pilot with intelligent hands-on detection
- Active Emergency Stop Assist brakes the vehicle to a controlled stop if the system detects that the driver is permanently distracted or is no longer able to operate the vehicle
- Distance Pilot DISTRONIC maintains the selected distance from the vehicle in front, and works in the speed range from 0 130 mph, also reacting to stationary vehicles at low speeds

Product Highlights: Intelligent Drive – Active Brake Assist with Cross-Traffic Function



- The system is able to reduce the risk of collisions and accidents at road junctions
- Monitoring of traffic situation ahead of the vehicle by means of radar sensors and stereo multipurpose cameras
- Vehicles travelling ahead are detected up to a speed of 130 mph
- Crossing traffic and bicyclists are registered up to a speed of 45 mph, as well as pedestrians who are stationary or moving slowly in the path of the vehicle
- When danger of a collision is detected, the system gives a visual and audible warning and brakes
- If the driver firmly applies the brakes, the system calculates the brake pressure that would be needed to prevent a collision
- If a collision cannot be prevented, the impact speed is reduced as much as possible by emergency braking

Product Highlights: Intelligent Drive – Evasive Steering Assist



- When the driver deliberately or instinctively performs an evasive maneuver in a dangerous situation (pedestrian crossing the street), Evasive Steering Assist provides assistance by adding precisely calculated steering torque to support the movement of the steering wheel
- This helps the driver to avoid a pedestrian in a controlled manner while subsequently facilitating the movement of the vehicle to allow the situation be negotiated safely

Product Highlights: Intelligent Drive – PRE-SAFE® Impulse Side



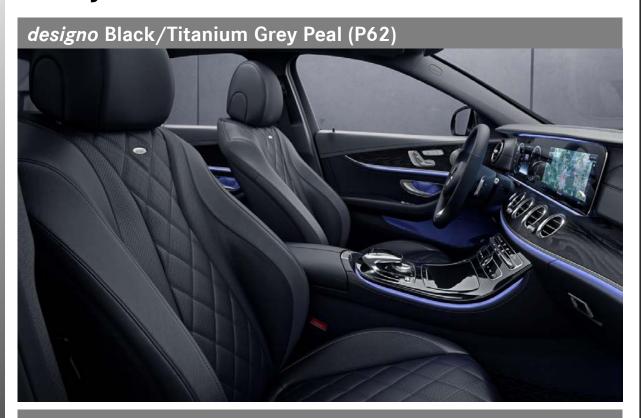
- PRE-SAFE® Impulse Side initiates preventative protective measures against an impending side impact, supplementing the measures taken by PRE-SAFE® and PRE-SAFE® PLUS
- In the event of a side impact, PRE-SAFE® Impulse Side can have a positive effect by increasing the distance between the occupant and the door, and at the same time reducing the relative speeds between the side structure and the occupant's torso
- In the event of a recognized, unavoidable side collision, the system can give the driver or front passenger a slight push towards the center of the vehicle on the side facing the impact
- This lateral impulse is initiated by very rapid inflation of an air chamber in the seat bolster

New Standard Key Design



Standard KEYLESS-START





designo Macchiato Beige / Saddle Brown (P87)







Ambient Lighting w/ 64 colors (877)







Optional Wood/leather steering wheel (L3D)





AMG E43 Ordering Guide



MY17 E-Class Sedan

What's new: MY17 Overview

Optional Equipment

- New Premium Package Structure
- New Enhanced Safety Systems within Driver Assistance Package Plus
- DRIVE PILOT including the following features:
 - Distance Pilot DISTRONIC
 - Steering Pilot
 - Active Emergency Stop Assist
 - Active Lane Change Assist
 - Speed Limit Pilot
- PRE-SAFE® Impulse Side
- Active Brake Assist w/Cross Traffic Function
- Head-Up Display
- Rear Safety Package
- AMG Night Package
- AMG Carbon Fiber Exterior Package

Paints

- Addition of Piedmont Green Metallic
- Addition of designo Selenite Grey Magno

Upholsteries

New color options

Trims

- Addition of AMG Carbon Fiber
- Addition of Metal Weave
- Addition of Brown Ash Wood

Wheels

New 19" and 20" AMG wheel designs

Standard Equipment Highlights

Performance/Handling

- AMG-enhanced 9G-TRONIC Transmission
- AMG-enhanced 3.0L V6 Biturbo Engine (396 hp, 384lb-ft)
- AMG Sport Suspension based on AIR BODY CONTROL
- AMG DYNAMIC SELECT driving programs
- AMG Performance 4MATIC with rear wheel bias (31%/69%)

Comfort/Convenience

- Ambient Lighting (64 colors)
- Auto-Dimming Driver-Side and Rearview Mirrors
- COMAND® Navigation System
- KEYLESS-START & KEYELSS-GO
- Heated Front Seats
- LED Headlamps
- Rearview Camera
- Parking Pilot
- Power Folding Mirrors
- Power Tilt/Sliding Sunroof
- Smartphone Integration with Apple CarPlay[™] & Android Auto
- SIRIUS XM Satellite Radio
- NFC Wireless Charging
- Split Folding Rear Seats (40/20/40)
- Steering Wheel with Touch Control Buttons
- Touchpad w/ Central Controller
- Dual 12.3" High-Resolution Display
- 5 Years of mbrace® Connect

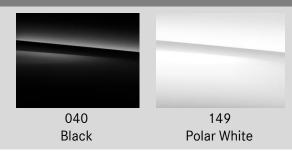
Safety/Security

- Active Brake Assist
- ATTENTION ASSIST®
- Crosswind Assist
- PRE-SAFE® & PRE-SAFE® Sound
- Tire Pressure Monitoring System

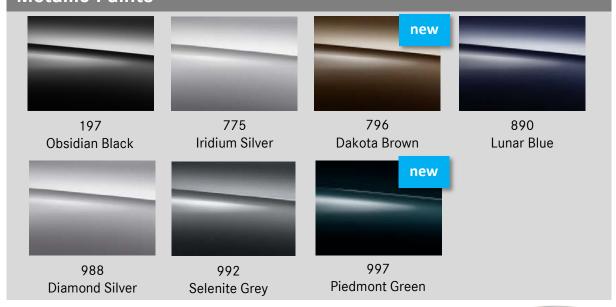


Paints

Non-metallic Paints



Metallic Paints¹



designo Metallic Paints

Metallic paint with high-quality effect pigments and exclusive color shades



¹Additional charges: \$720 ²Additional charges: \$1,080 ³Additional charges: \$1,515 ⁴Additional charges: \$3,950



Upholsteries

AMG E 43

Nappa Leather



821 Black with Red Stitching



861 Black



864 Chestnut Brown



865 Macchiato Beige

Upholstery Code	821 Black Leather w/ Red Stitching	861 Black Leather	864 Chestnut Brown Leather	865 Macchiato Beige Leather
Floor Mats	Black	Black	Black	Black
Dashboard	Black w/ Red Stitching	Black	Black	Black
Seat Belts	Red or Black	Black	Black	Black
Steering Wheel	Black	Black	Black	Black
Headliner	Black	Black	Black	Black



Trims

Preliminary pricing subject to change

739 - Aluminum with Trapeze Cut

Standard No Cost

H09 - Natural Grain Brown Ash Wood



Optional **No Cost**

736 - Natural Grain Black Ash Wood



Optional No Cost

H06- Brown Ash Wood

new



Optional **No Cost**

H16 - designo Black Piano Lacquer Flowing Lines Wood

new



Optional **\$1,300**

H26 - designo Magnolia Flowing Lines Wood

new



Optional **\$1,300**



Trims

Preliminary pricing subject to change





Optional **\$TBD**

H73 - AMG Carbon Fiber



Optional **\$TBD**

Only with 732 - AMG Carbon Fiber Center Console

Wheels

AMG E 43

Standard



RTE - AMG Twin 5 -Spoke Wheels w/ Black Accents R02, R66 19"

Optional



RTN - AMG Twin 5-Spoke Wheels R01, R66 20" \$750



RTO - AMG Twin 5-Spoke Wheels w/ Black Accents R01, R66 20" \$750



RVQ - AMG Multi-Spoke Wheels R01, R66 20" \$750



RVR - AMG Multi-Spoke Wheels w/ Black Accents R01, R66 20"

\$750

R01: Summer High-Performance Tires

R02: All-Season Tires

R03: Extreme-Performance Sport Tires

R66: MOE Tires (Extended Mobility) 669/690: Spare Tire/Mini-spare

B51: TIREFIT Mobility Kit



Option Packages

Preliminary pricing subject to change

P01 - Premium 1 Package

Standard

Requires 810 - Burmester® Surround Sound System.

811 Burmester® High End 3D Surround Sound System also available for additional \$4,550

- 218 Rearview camera
- 235 Parking Pilot
- 897 NFC Wireless Charging
- 536 SiriusXM® Radio w/ Free Trial Period
- P17 KEYLESS-GO Comfort Pkg code
 - 871 Hands-Free-Access
 - 881 Electric Trunk Closer
 - 889 KEYLESS-GO
- 234 Blind Spot Assist
- 873 Heated Front Seats

P02 - Premium 2 Package

\$TBD

Includes all (P01) Premium 1 Package features plus:

- P35 Lighting Package code
 - 640 LED Intelligent Light System
 - 608 Adaptive Highbeam Assist
- 432 Active Multicontour Front Seats Package w/ Massage Feature
 - 902 Rapid Heating Functionality for Front Seats
- P21 Air Balance Package
- 540 Power Rear-Window Sunshade
- 902 Heated Front Seats Plus

P03 - Premium 3 Package

\$TBD

Includes all (P02) Premium 2 Package features plus:

- P44 Parking Assist Package code
 - 501 Surround View System
- P20 Driver Assistance Package Plus
- 463 Head-Up Display



Option Packages (continued)

Preliminary pricing subject to change

313 - Manual Rear Sunshade Package

\$380

- P09 Sunshade Protection Package Code
- 313 Manual Rear Side Window Sunshade

325 - Rear Safety Package

\$650

- P36 Rear Safety Package Code
- 253 Rear Side Airbags
- 306 Rear Seat Belt Airbags

521 - AMG Night Package

\$TBD

■ P55 – AMG Night Package

AMG front apron with front splitter, mountings on the louvres of the outer air intakes & AMG rear apron in high-gloss black, black chrome-plated twin tailpipe trim elements. Note: Can be combined with Exterior Carbon Fiber Package (773PKG)

773 - Exterior Carbon Fiber Package

\$1,750

■ B28 - AMG Carbon Fiber Package

Exterior mirror housings & rear spoiler lip in carbon fiber.

Note: Can be combined with the AMG Night Package (521)

PAF - Acoustic Comfort Package

\$1,110

- PAF Acoustic Comfort Package Code
- 596 Infrared Glass

Increased Cabin Insulation, Windshield and Side Windows with Acoustic and Heat Absorbing Membrane



Stand-Alone Options/Special Orders/ Accessories

Preliminary pricing subject to change

Stand-Alone Options		
261	Elimination of Engine Badge on Front Fender	\$0
401	Heated and Ventilated Front Seats Requires P02, or P03	\$450
413	Panorama Roof	\$1,090
811	Burmester High-End 3D Surround Sound System	\$4,550
L6I	AMG Performance Steering Wheel with DINAMICA inserts	\$500
872	Heated Rear Seats	\$620
U17	Black Seat Belts Optional with Upholstery 821 - Black w/ red stitching	<i>\$0</i>
U80	115V AC Power Outlet	\$115

VPC In		
00A	Illuminated Star Not available w/ P03 Premium Package or 167 Luxury Package	<i>\$550</i>
068	Wheel Locks	<i>\$150</i>
070	Chrome Door Handle Inserts (Set of 4)	\$100
137	Comfort Box	\$300



Visual Equipment Differentiation Steering Wheels

L5C - Multifunction Sport Steering Wheel in Nappa Leather



- Standard on the E43
- ■The 3-spoke multifunction sports steering wheel in black nappa leather, with flattened bottom section, heavily embossed in the grip area, with steering wheel gearshift paddles and steering wheel trim in galvanized silver chrome, has a touch control button and 4 buttons in each of the left and right control pads.

L6I - AMG Performance Steering Wheel w/DINAMICA inserts

\$500



- Optional on the E43
- For an even better grip during sporty maneuvers, the grip area on the AMG Performance steering wheel in nappa leather is finished in DINAMICA microfiber The sporty design is completed by silver-colored aluminum shift paddles and a 12-o'clock marking.



Visual Equipment Differentiation Brakes

Silver Brake Calipers with Black Lettering

Standard



- E43 only
- 4-piston front and single piston rear calipers





European Model Shown

