## Setting the Standards

The MBCPO Limited Warranty is the foundation of the Mercedes-Benz USA premium pre-owned program. It communicates to the customer that MBUSA and its dealers have full confidence in the quality, safety, durability and reliability of these vehicles. The MBCPO Warranty and Extended Limited Warranties have been structured to provide quality protection for customers and to be cost competitive for Dealers.

## **MBCPO Limited Warranty**

- · Zero deductible.
- Warranty can be transferred from customer to customer no charge.
- Broad coverage: Most major components are covered, including: Components relating to engine, transmission and rear axle assembly; satellite radio components, navigation, CD player and radio system; electrical systems, brake system (excluding wear and tear components); ETC, ASD, ASR, 4MATIC, ESP BAS; suspension, steering, soft-top/retractable assembly, roll bar system, central locking, climate control, closing assist, cooling system and fuel system.

#### **MBCPO Extended Limited Warranty**

- · Zero deductible.
- 1 and 2-year Extended Limited Warranties (ELW) are available.
- ELW can be transferred from customer to customer no charge.
- ELW coverage is identical to MBCPO Base Warranty coverage.
- 7-day or 500-mile exchange privilege.
  - Not valid in all states. Please check with the dealership's legal counsel for details.

CPO-14-03 Version 1/2014

# UNLIMITED CONFIDENCE — Extended Limited Warranty —

## Certified Pre-Owned Warranties Price Guide

## CONFIDENTIAL INFORMATION

For Dealership Use Only

\*Effective January 2014



## MBCPO Warranty Price Schedule\*

## Coverage/Eligibility\*

	Base	Extended Warranty	
	Warranty	Dealer Net	MSRP
Classes C, CLA, CLK, GLK, E, SLK			
Low Mileage <sup>1</sup>	\$595		
Standard Mileage <sup>2</sup>	\$850		
1 year/Unlimited Mileage		\$1,140	\$1,795
2 year/Unlimited Mileage		\$1,645	\$2,495
Classes CLS, R, GL, M			
Low Mileage <sup>1</sup>	\$795		
Standard Mileage <sup>2</sup>	\$1,165		
1 year/Unlimited Mileage		\$1,520	\$2,395
2 year/Unlimited Mileage		\$2,270	\$3,495
Classes S, SL, CL, G, AMG, V-12			
Low Mileage <sup>1</sup>	\$895		
Standard Mileage <sup>2</sup>	\$1,580		
1 year/Unlimited Mileage		\$1,995	\$2,995
2 year/Unlimited Mileage		\$3,350	\$4,695

MBCPO Limited Warranty: Vehicles eligible for the CPO program must be 6 model years or newer with mileage under 75,000 miles. In addition, the vehicle must be reconditioned to MBCPO standards by a Certified MBCPO Dealer. Every CPO vehicle comes with a base warranty of 12 months offered by MBUSA. The cost of the warranty must be included in the total vehicle selling price, and it is not to be represented as a separate line item on the purchase order.

MBCPO Extended Limited Warranties are available on Certified Pre-Owned vehicles only and can be purchased where there is either New Car or MBCPO vehicle warranty. If MBCPO ELW purchase date is more than 30 days after the MBCPO vehicle purchase, a surcharge of 15% may apply to the MSRP. These warranties are an option that may be purchased by customers to lengthen the warranty protection on their vehicle.

## Vehicles Ineligible for the MBCPO Program

- Vehicles with more than 75,000 miles or more than 6 model years old
- Vehicles with Identifiable Structural Damage
- · Vehicles with True Mileage Unknown
- Vehicles that fail a Vehicle Master Inquiry (VMI)
   internal MB system check
- Vehicles without a clean CARFAX® Vehicle History Report
- If vehicle goes through an auction, any ELW's, maintenance plans and CPO base warranties will be deactivated.

For full details, see the MBCPO Reconditioning and Program Manual.

\*Mercedes-Benz Guard, Maybach, SLR, SLS, Fuel Cell, "For-Hire", and Commercial Rental vehicles are not eligible for the Mercedes-Benz Certified Pre-Owned Program.

<sup>\*</sup>MBCPO base and ELW pricing effective January 15, 2014

<sup>&</sup>lt;sup>1</sup>Vehicles newer than 15 months with less than 18,000 total vehicle accumulated miles

<sup>&</sup>lt;sup>2</sup>Vehicles older than 15 months or with more than 18,000 total vehicle accumulated miles