MY15 M-Class Dealer Ordering Guide

Last Update – July 8, 2014

S MB 1665

An important note about this Guide:

The information presented in this guide is based on the <u>most</u> <u>current information available</u> and is intended to assist you when specifying your M-Class orders. Pricing is not yet finalized.

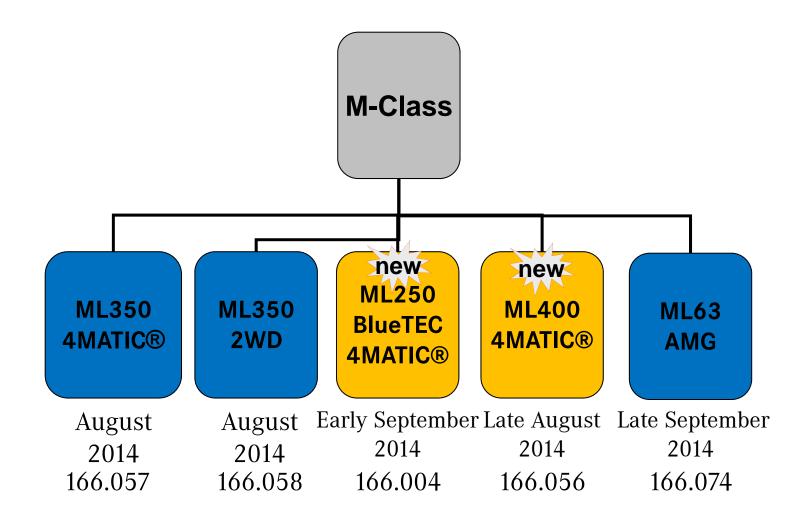
Due to variances among monitors and printers the colors that appear on your screen and printouts may not be exact.

For illustrative purposes, some images may be of European Specification vehicles.

What's New for MY15

- 1 ML250 BlueTEC will replace ML350 BlueTEC and ML400 will replace ML550
- 2 Start-Stop Technology now on ALL engine variants
- Introduction of 317 Comfort Package which includes:
 282 2nd seat row pass through
 297 Rear sunshades
 311 Heated/cooled cup holders (std. on ML400/ML63)
- 4 Moved SPC options back to regular options: 318Pkg Interior Sport Package 430Pkg ON&OFFROAD Package 468 ACTIVE CURVE SYSTEM 581 3-zone Automatic Climate Control 811 B&O Sound System 883 Soft-close doors
- 5 799 Paint Diamond White Metallic changes naming to *designo* Diamond White Metallic
- 6 No more 6-Disc Changer! Single disc CD/DVD standard and in P01 with COMAND with Navigation
- 7 Navigation map updates included for 3 Years with COMAND with Navigation
- 8 Passenger Memory with 4-way Lumbar (242) added to designo Upholstery Packages

MY15 M-Class Model Portfolio



MY15 ML400 Package Strategy

Intention of the MY15 ML400 package strategy:

- Create greater customer value with the "V8" model at a lower price point
- Use the ML400 as an answer for cross-shoppers to the new X5 strategy without altering the ML350
- Package the ML400 with typically equipped options to make ordering and swapping easy for dealers
- Standard ML400 content:
 - Premium 1 package
 - Leather upholstery with MB-Tex wrapped dashboard and upper door panels
 - harman/kardon sound system
 - KEYLESS-GO, Lane Tracking Package, RSE Pre-wiring
 - AMG Styling with 19" AMG wheels (running boards NOT included!)
 - Multi-color ambient lighting and heated/cooled front cup holders
 - All for \$62,900!

MY15 M-Class Paint

• 040 - Black



• 149 - Polar White



• 151 – Cinnabar Red Metallic



• 197 – Obsidian Black Metallic



• 755 – Steel Grey Metallic



•775 – Iridium Silver Metallic



•792 - Palladium Silver Metallic



•796 – Dakota Brown Metallic



• 799 – *designo* Diamond White Metallic



• 890 – Lunar Blue Metallic



• 988 – Diamond Silver Metallic



Metallic Paint additional charge of \$720. Std on ML63 Diamond White Metallic additional charge of \$795 plus metallic paint charge

MY15 M-Class Packages

<u> P01 – Premium 1 Package</u>	\$ 4,030	<u> 318 – Interior Sports Package</u>	\$710
Standard on ML400 and ML63		N/A on ML63	
■218 - Rearview camera		■601 - Black DINAMICA/MB-Tex (ML250 BTC/ML350 or	nly)
275 - Driver memory with power steering column		■801 – Black Nappa Leather/Leather (ML400 only)	
441 - Power tilt/telescoping steering column		■P95 – Interior Sport Package	
■502 - Multi-Year Update for Navigation		■Y90 – Black Cloth Headliner	
■512 - COMAND with Navigation		■244 – Front Sport Seats	
■518 - Media Interface w/ cable		■314 – Sport Steering Wheel	
■536 - SiriusXM Radio			
■543 - Double sun visors		<u>319 – Lighting Package</u>	\$ 1,390
P49 - Auto dimming mirrors & Power folding mirrors		L \$1,390	
•U80 - 115V AC power outlet (located in 2 nd row)		Standard on ML63 incl. Headlamp Washer System	
217 Convenience Dealease Pew	<u> </u>	■608 – Adaptive Highbeam Assist	
<u>317 – Convenience Package new</u>	\$ 580	615 – Bi-Xenon headlamps with active curve illumination	n
■282 – Rear-Seat Center-Armrest Pass-Through		321 – Sport Package	
297 – Manual 2 nd Row Sunshades			
311 – Heated/Cooled Front Cup-holders (std. on ML400	/ML63)	Std. on ML400, N/A on ML63	
		■P31/772 – AMG Styling	
		AMG Wheels	
		19" AMG 20" AMG	
		5-spoke wheel (Code 780) or 5-spoke wheel (Code	e 758)
		\$ 2,500 \$ 3,250 (ML250 BlueTEC \$3,000) (ML250 BlueTEC \$3	3 750)
			5,750)

MY15 M-Class Packages

Note: All prices are subject to change



318 – Interior Sport Package - \$710

Note: All prices are subject to change

- Unique seat pattern and door inserts
- Front sport seats with additional side bolster
- Sport steering wheel, sport pedals
- Wood trim (Aluminum SPC option)
- Black DINAMIC/MB-Tex (shown below) <u>only</u> on ML250 BlueTEC and ML350
- Black Nappa Leather/Leather only on ML400
 - Black headliner







321 Sport Package







780 - 19" 5-spoke wheel



758 - 20" 5-spoke wheel

MY 15 M-Class Stand-Alone Options

235	PARKTRONIC with Active Parking Assist	\$970	std. on ML63
289	Wood / leather steering wheel	\$590	
399	Multi-contour driver / passenger seat w/massage and comfort headrests	\$1,100	
401	Ventilated front seats	\$570	requires leather upholstery or designo
413	Panorama sunroof	\$1,090	
443	Heated steering wheel	\$250	Not available with 289 Wood/leather steering wheel. Requires P01 Premium 1 Package
468	ACTIVE CURVE SYSTEM	\$2,910	requires SPC 489 AIRMATIC Package (\$1,860)
550	Trailer hitch	\$575	7,200 lbs/6,600 lbs on ML350 2WD, ML250
581	3-Zone Automatic Climate Control	\$790	
685	21" AMG Black Twin 5-spoke wheel	\$2,110	ML 63 only
758	20" AMG 5-spoke wheel	\$750	ML400 only
798	21" AMG Twin 5-spoke wheel	\$1,610	ML63 only
810	harman/kardon sound system	\$850	Std. on ML400 and ML63
811	Bang & Olufsen sound system	\$5,400	ML63 only; removes spare tire (Code 690)!
846	Brushed Aluminum running boards	\$670	0\$ price option on ML63
864	Rear-seat entertainment	\$1,950	includes power headrest in front passenger seat
866	Rear-seat entertainment pre-wiring	\$170	includes power headrest in front passenger seat
872	Heated rear seats	\$620	includes "auto" and "off" buttons for rear vents
876	Multi-color interior ambient lighting with illuminated front door sills	\$310	Std. on ML400 and ML63
889	KEYLESS-GO	\$650	Std. on ML400 and ML63
Y41	Black DINAMICA headliner	\$1,920	ML63 only
Y95	designo wood / leather steering wheel (only with W69 trim)	\$1,050	only available with W69 wood trim

MY 15 M-Class Special Order Options Note: All prices are subject to change. \$250 additional charge

242	10-way power passenger seat with 3 position memory and 4-way lumbar support	\$365	std. on ML63. Included in <i>designo</i> packages
293	Rear side air bags	\$420	
489pkg	AIRMATIC Air Suspension Package	\$1,610	Includes 214 Adaptive Damping System
610	Night View Assist Plus with pedestrian detection	\$1,780	Requires 319 Lighting Package
867	SPLITVIEW	\$1,000	Requires P01 Premium 1 Package
875	Heated Windshield Washer Reservoir	\$105	
888	Rear lockable storage compartment	\$150	n/a with 489 pkg., 811, or 942
942	Cargo management system	\$300	n/a with 888
R66	Run-flat tires	\$405	Only available with 20" wheel - R33 or 758
U09	MB-Tex wrapped upper and lower dashboard, MB-Tex wrapped upper door panels, and contrast stitching	\$450	Std. on ML400, n/a on ML63
Y90	Black headliner	\$100	Only available with upholstery 101 or 201 (Black MB-Tex/Leather)

MY15 M-Class Wheel Strategy

Note: All prices are subject to change

ML250 BlueTEC



18in. 10-Spoke Wheel (R41)



ML350

19in. Twin 5-Spoke Wheel (R55)

ML400/321 Pkg.

19in. AMG 5-Spoke Wheel (780)





20in. AMG 5-Spoke Wheel (778)



21in. AMG Twin 5-Spoke Wheel (798)



21in. AMG Black Twin 5-Spoke Wheel (685) \$2,110



19in. Twin 5-Spoke Wheel (R55)



20in. Twin 5-Spoke Wheel (R33)



Optional

Optional

Standard



20in. Twin 5-Spoke Wheel (R33)

20in. AMG 5-Spoke Wheel (758)

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MY15 M-Class designo

Note: designo packages include DINAMICA headliner and 242 Passenger Memory

- 286 pkg *designo* Auburn Brown upholstery (includes DINAMICA headliner) \$4,900
- 290 pkg *designo* Black upholstery (includes DINAMICA headliner)
 \$4,900
- 264 pkg *designo* Porcelain upholstery (includes DINAMICA headliner) \$4,900
- W69 *designo* Black Piano Lacquer Wood Trim \$1,600
- Y41 Black DINAMICA headliner (only available on ML63 as stand alone) \$1,920
- Y95 designo Wood/Leather steering wheel (only available with W69 wood trim) \$1,050



14 Product Management

Mercedes-Benz

MY15 M-Class Upholstery

- 101 Black MB-Tex
- 201 Black Leather

- 105 Almond Beige/Mocha MB-Tex
- 205 Almond Beige/Mocha Leather

- 108 Grey/Dark Grey MB-Tex
- 208 Grey/Dark Grey Leather

Note: Leather Upholsteries shown/Ventilated seats have perforation





15 Product Management

MY15 M-Class Upholstery (continued)

• 254 – Auburn Brown/Black Leather

• 255 – Almond Beige/Black Leather



• 258 – Grey/Black Leather

Ventilated seats have perforation

16 Product Management

Mercedes-Benz

MY15 ML63 Upholstery

• X06 – *designo* Auburn Brown Note: base upholstery code is 201A

• X11 – *designo* Black Note: base upholstery code is 201A

• X27 – *designo* Porcelain Note: base upholstery code is 201A



MY15 M-Class Trim

• 734 – Eucalyptus Wood Trim Standard Trim on ML250 BlueTEC/ML350



• 731 – Burl Walnut Wood Trim

Standard on ML400 and ML63 Available with Leather Upholstery on ML250 BlueTEC/ML350



MY15 M-Class Trim

• 729 – Anthracite Poplar Wood Trim



•739 – Aluminum Trim*



• H09 – Open-Pore Brown Ash Wood Trim



• W69 – *designo* Black Piano Lacquer Wood Trim**



- *SPC option for all engine variants except ML63 AMG
- **Only available on ML63 or with *designo* upholstery

Revision History

- 3.26.2014 Version 1.0: Initial Release
- **3.28.2014** Version 2.0: Included SPC options, pricing updates, minor corrections
- **5.08.2014 Version 3.0:** Corrected designo package codes
- 5.22.2014 Version 4.0: Updated launch timing of ML250 BlueTEC and ML63 AMG
- 7.08.2014 Version 5.0: moved B&O sound system from SPC to regular option